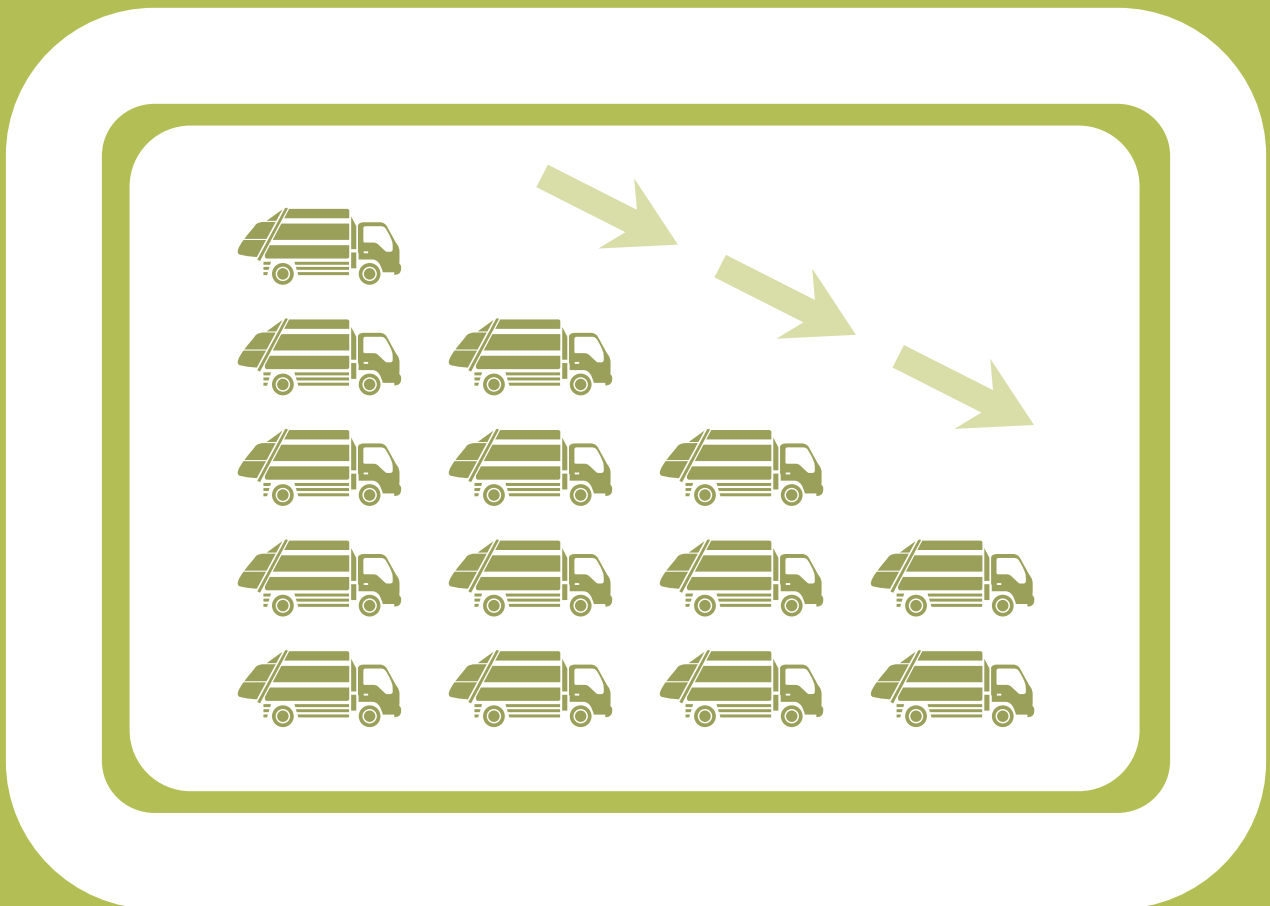




Waste Link  
CORPORATION

We reduce waste removal costs by  
**REDUCING COMPACTOR PICKUPS**



# The Waste Link<sup>®</sup> system is compatible with **NEW & EXISTING COMPACTORS**



## A risk-free program guaranteed to **REDUCE YOUR WASTE REMOVAL COSTS**

### **OUR SOLUTION AND TECHNOLOGY**

Our technology has resulted in the availability of a waste monitoring system that records every compaction cycle and measures compactor 'fullness' based on the hydraulic draw. The waste monitor can be installed onto any existing compactor and the capacity of the compactor is continuously monitored. When fullness reaches a level that the facility specifies, the monitor sends a signal to the Waste Link monitoring center to alert the waste hauler that a pick up is necessary. With the installation of a compactor monitor, a facility can convert from a pre-determined or "on-call" pick-up schedule

to an as-needed pick-up schedule resulting in proven cost savings **ranging from 10% to 40%**.

### **WE'VE BEEN DOING THIS FOR 20 YEARS**

Since 1994, Waste Link<sup>®</sup> Corporation (WLC) has been saving money for customers by reducing compactor hauling frequencies. As the monitor optimizes pick-up frequency, our customers experience fewer trash hauling events and save money on reduced pick-up fees. Additionally, our environment benefits from decreased diesel emissions and facilities will save money relating to fuel surcharges, which most haulers pass on to their customers.

# PROBLEMATIC HISTORY

Typically, waste compactors are picked-up by solid waste haulers using two, very different methods. In either case, the facility is charged a fee each time a container is picked-up. Problems may arise for the waste generator when either of these methods is used:



## Pre-determined intervals

Such as Monday/Thursday or Tuesday/Friday

- » History reveals that trash compactors are picked up less-than-full, 80% of the time
- » Facilities over-pay for solid waste removal because they are being over-serviced
- » Premature pulls



## "On-call" service

- » Facilities have little choice but to guess when the compactor is ready for pickup
- » Pressure gauges and indicator lights will misinterpret common jams and surges as a "COMPACTOR FULL" condition as they record only a SINGLE threshold reading
- » Potential for packed-out or too-heavy containers
- » Expensive and unnecessary weekend or holiday pickups

Read about our clients'  
**COST-SAVING EXPERIENCES!**

**"Waste Link's staff is very friendly and professional... additionally...they only get paid if they save us money"**

*~Carol Ann  
Environmental Services Manager  
Barrington, IL*

**"Waste Link's patented technology and recommendations save one of my clients over \$4,000.00 per month in disposal costs"**

*~Brad  
Area Support Manager  
Long Beach, CA*

# Connect

Go to **wastelink.com** to register for a  
**FREE SAVINGS PROPOSAL**

#### WASTE LINK SERVICE OPTIONS

- » Wireless or hardwired device
- » Fixed-fee invoicing  
*(Volume discounts may be available)*

#### Waste Link Corporation

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**WASTELINK.COM**